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Revised November 21, 2005

STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
DIVISION OF TAXATION

CATEGORIES OF ON-USEABLE DEED TRANSACTIONS:

The deed transactions of the following categories are not usable in determining assessment-sales ratios pursuant to N.J.S.A. 54:1-35.1 et seq.:

1. Sales between members of the immediate family.
2. Sales in which “love and affection” are stated to be part of the consideration.
3. Sales between a corporation and its stockholder, its subsidiary, its affiliate or another corporation whose stock is in the same ownership.
4. Transfers of convenience; for example, for the sole purpose of correcting defects in title, a transfer by a husband either through a third party or directly to himself and his wife for the purpose of creating a tenancy by the entirety, etc.
5. Transfer deemed not to have take place within the sampling period. Sampling period is defined as the period from July 1 to June 30, inclusive, preceding the date of promulgation, except as hereinafter stated. The recording date of the deed within this period is the determining date since it is the date of official record. Where the date of deed or date of formal sales agreement occurred prior to January 1, next preceding the commencement date of the sampling period, the sale shall be non-usable.
6. Sales of property conveying only a portion of the assessed unit, usually referred to as apportionments, split-offs; for example, a parcel sold out of a larger tract where the assessment is for the larger tract. (SBDIVISIONS)
7. Sales of property substantially improved subsequent to assessment and prior to the sale thereof.
8. Sales of an undivided interest in real property.
9. Sales of properties that are subject to an outstanding Municipal Tax Sale Certificate, a lien for more than one year in unpaid taxes on real property pursuant to N.J.S.A. 54:5-6, or other government lien.
10. Sales by guardians, trustees, executors and administrators.
11. Judicial sales, such as partition sales.
12. Sheriff’s sales.
13. Sales in proceedings in bankruptcy, receivership, or assignment for the benefit of creditors and dissolution or liquidation sales. (FORECLOSURE)
14. Sales doubtful title including, but not limited to, Quit-Claim Deeds.
15. Sales to or from the United States of America, the State of New Jersey, and/or any political subdivision of the State of New Jersey, including Boards of Education and Public Authorities.

16. Sales of property assessed in more than one tax district.
17. Sales to or from any charitable, religious or benevolent organization.
18. Transfers to banks, insurance companies, savings and loan associations, mortgage companies or any other lien holder when the transfer is made in lieu of foreclosure where the foreclosing entity is a bank or other financial institution.
19. Sales of properties whose assessed value has been substantially affected by demolition, fire, documented environmental contamination or other physical damage to the property subsequent to assessment and prior to the sale thereof.
20. Acquisitions, resale or transfer by railroads, pipeline companies or other public utility corporations for right-of-way purposes.
21. Sales of low/moderate income housing as established by the Council on Affordable Housing.
22. Transfers of property in exchange for other real estate, stocks, bonds, or other personal property.
23. Sales of commercial or industrial real property which include machinery, fixtures, equipment, inventories, or goodwill when the values of such items are indeterminable.
24. Sales of property when the value of which has been substantially influenced by zoning changes, planning board approvals variances or rent control subsequent to assessment and prior to the sale.
25. Transactions in which the full consideration as defined in the "Realty Transfer Fee" is less than \$100.00
26. Sales which for some reason other than specified in the enumerated categories are not deemed to be a transaction between a willing buyer, not compelled to buy, and a willing seller not compelled to sell.
27. Sales occurring within the sampling period but prior to a change in assessment practice resulting from the completion of a recognized revaluation or reassessment program, that is, sales recorded during the period July 1 to December 31 next preceding the tax year in which the result of each revaluation or reassessment program is placed on the tax roll.
28. Sales of properties which are subject to a leaseback arrangement.
29. Sales of properties subsequent to the year of appeal where the assessed value is set by court order, consent judgment, or application of the "Freeze Act".
30. Sale in which several parcels are conveyed as a package deal with an arbitrary allocation of the sale price of each parcel.
31. First sale after foreclosure by a Federal or State chartered financial institution.
32. Sale of a property in which an entire building or taxable structure is omitted from the assessment.
33. Sales of qualified farmland or currently exempt property.

Transfers falling within the foregoing category numbers: 1, 2, 3, 9, 10, 13, 15, 17, 28 and 31 under the list above, should generally be excluded but may be used if after a full investigation it clearly appears that the transaction was a sale between a willing buyer, not compelled to buy, and a willing seller, not compelled to sell, with all conditions requisite to a fair sale with the buyer and seller acting knowledgeable and for their own self-interests, and that the transaction meets all other requisites of a usable sale.